



**USAID**  
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# PAYING FOR OUTCOMES IN YOUTH WORKFORCE DEVELOPMENT

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**USAID CATALYZE**  
Education Finance Network

May 19, 2022



# — Agenda

## 1. Introduction to Results-based Financing

*Dayoung Lee, Associate Partner at Dalberg specialized in the Education2Employment practice*

## 2. Audience poll

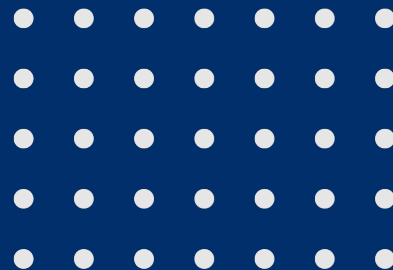
*Views of nonstate actors in Education*

*Resultsbased Finance baseline audience knowledge*

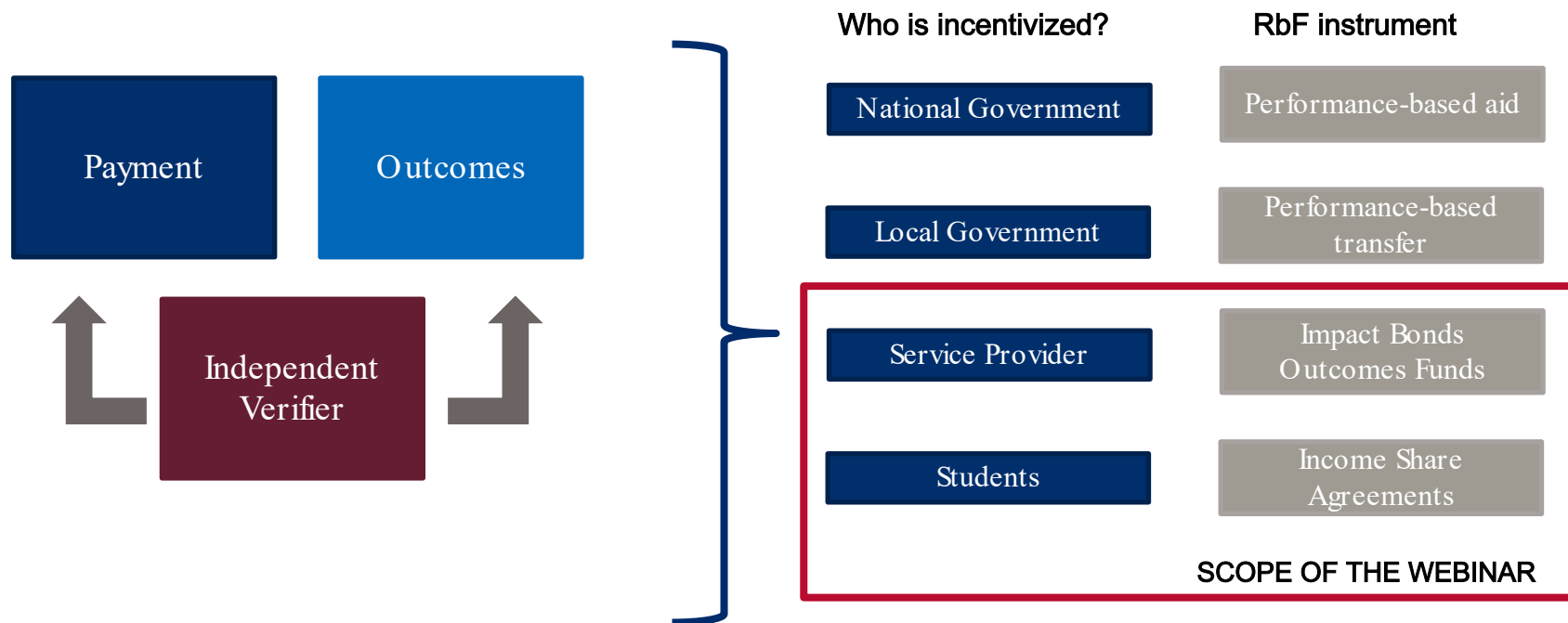
## 3. Panel Discussion

*Paying for Outcomes in Youth Workforce Development*

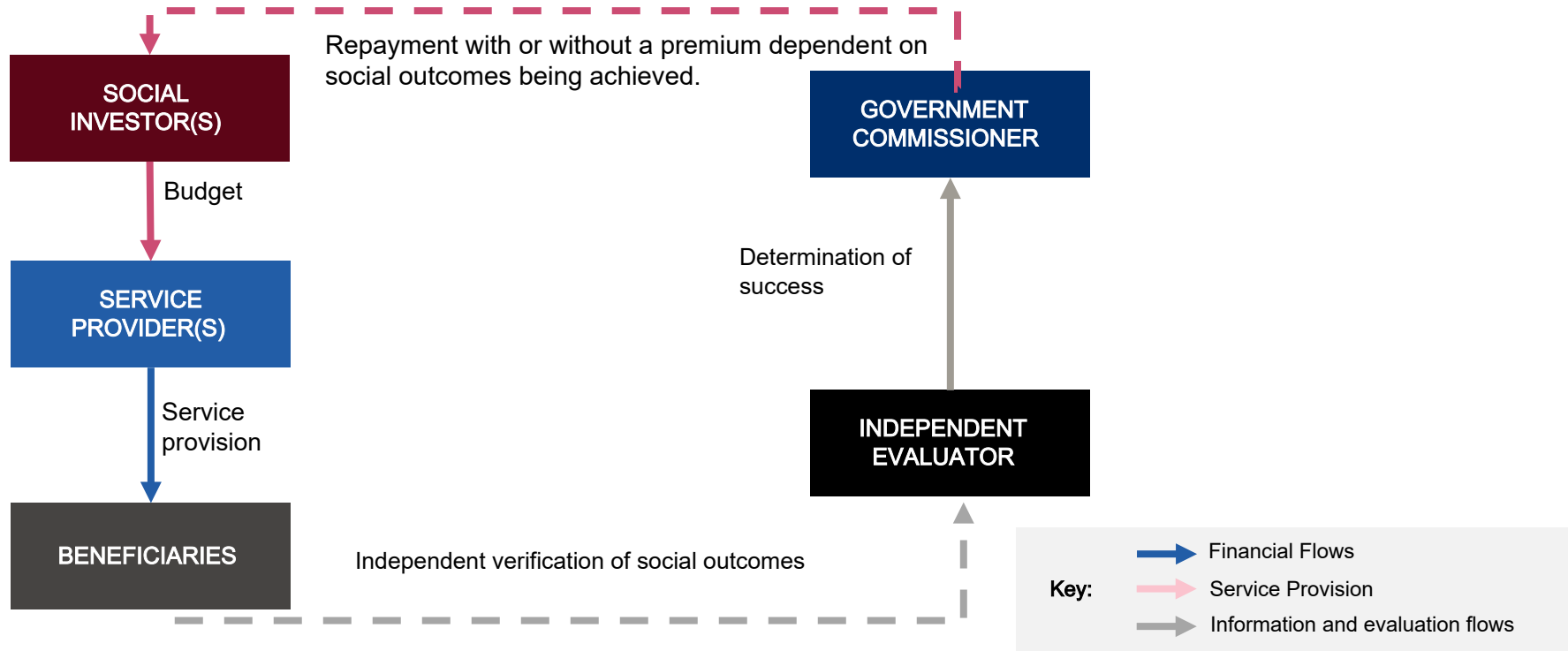
## 4. Next steps



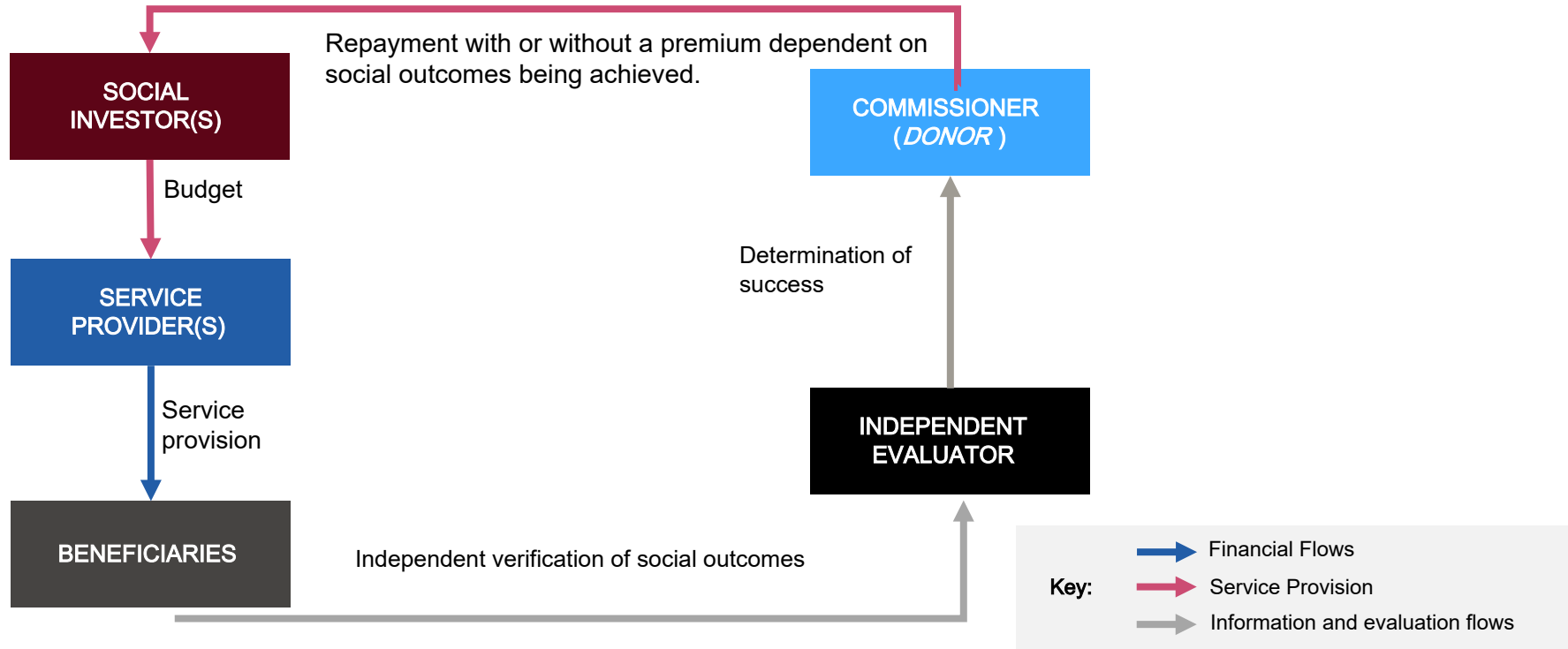
# What is Results-based Financing?



# How does social impact bond work?



# How does a development impact bond work?



As the world adjusted to the pandemic, impact bonds continued to be launched to address social service needs, albeit at a slower rate

226

Impact Bonds

38

Countries

11,760

average no. of beneficiaries\*

52 months

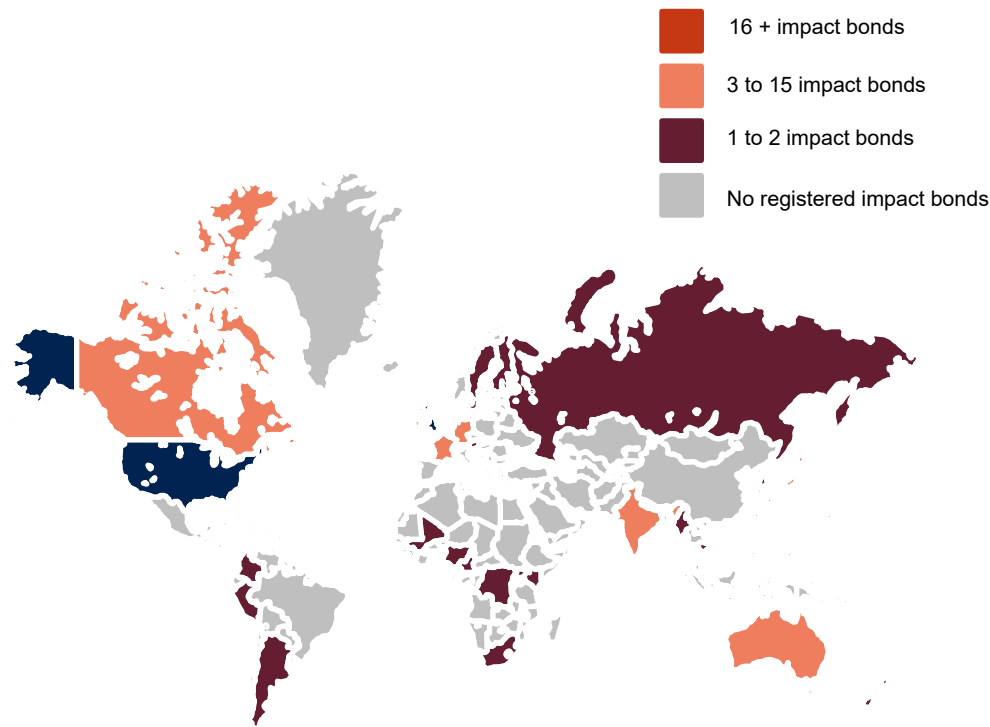
average contract duration

~\$ 463M

sum of upfront capital

~\$ 3M

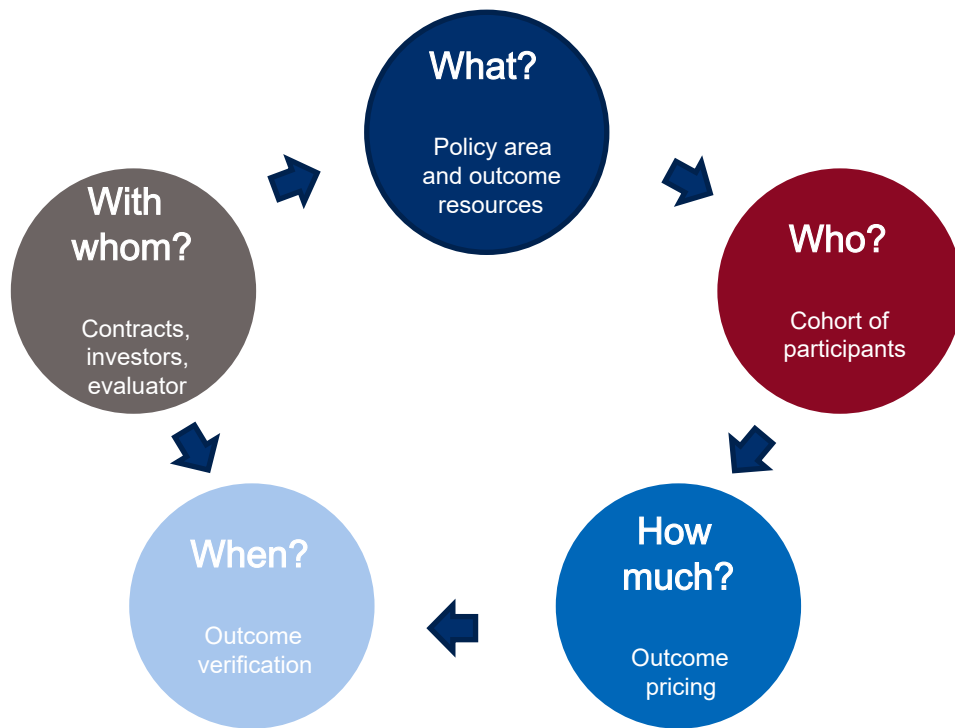
average upfront capital



# Outcomes funds are a route to scale outcomes based contracts and impact bonds, increasing funding, stakeholders and service users

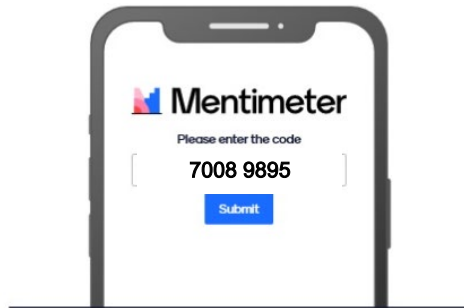
The term '**outcomes fund**' has been defined by three characteristics

1. Dedicated funding to pay for social outcomes
1. Intention to issue multiple separate outcomes based contracts
1. Open to the involvement of impact investment



Source: Government Outcomes Lab

Go to  
Menti.com



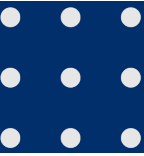
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## Paying for Outcomes in Youth Workforce Development

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### *Panelists...*



**Arushi Terway**

Senior Lead Research Associate  
NORRAG



**Daniel Uribe**

Executive Director  
Fundación Corona



**Adriana Balcuddi**

Manager  
Education Outcomes Fund



**Batya Blankers**

CEO  
Chancen International

## — NEXT STEPS: JOIN US!

- Visit the Education Finance Network landing page at: <https://www.edulinks.org/about/global-engagement/education-finance-network>
- Apply for membership
- Get in touch with us directly at [educationfinance.network@dalberg.com](mailto:educationfinance.network@dalberg.com)
- Join us for our first member only meeting on June 9<sup>th</sup> to discuss Public Private Partnerships in Education!



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